

## Press release

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### La Mobilière reports ongoing growth in volatile market environment

**Mobilière Group has further consolidated its market position. With a total premium volume increase of 4.9% in the first six months of 2022, the Group surpassed its growth rate of the year-back period. Both the life and non-life segments contributed to this growth. Heavy hailstorms and floods in June led to high natural disaster related losses.**

- The volume of premiums rose by 4.9% to CHF 3.132 billion in the first six months of 2022.
- Premium income in the non-life sector advanced by 4.8%. All strategic business areas contributed to the premium growth.
- Life insurance registered a 5.3% increase. This resulted mainly from business with annually recurring premiums both in individual (6.6%) and group (5.3%) life insurance.
- The imponderables on the financial markets impacted the financial result, which dropped sharply year on year to CHF 189.8 million (H1 2021: CHF 336.8 million).
- Overall, Mobilière Group recorded a profit amounting to CHF 231.6 million (1H 2021: CHF 240.3 million).
- Consolidated capital and reserves decreased by CHF 518.1 million relative to 31 December 2021 to stand at CHF 5.885 billion.
- In June, heavy thunderstorms, strong winds and hailstorms affected a large part of Switzerland and caused a high amount of damage. La Mobilière received more than 20,000 claims relating to these storms, with losses adding up to roughly CHF 92 million.
- Based on its cooperative structure, the Group is again sharing its business success with its customers this year to the tune of CHF 180 million in total.

Mobilière Group recorded a consolidated profit of CHF 231.6 million for the first half of 2022 (1H 2021: CHF 240.3 million). Non-life business closed with an after-tax profit of CHF 223.5 million (1H 2021: 227.8 million). In life business, profit amounted to CHF 10.2 million (1H 2021: CHF 20.5 million). The 'other services' segment, which encompasses non-insurance activities, diminished the overall profit by CHF -2.1 million (1H 2021: CHF -8.0 million). Financial activities contributed CHF 189.8 million overall to the half-year result (1H 2021: CHF 336.8 million). The return on equity amounted to 1.0% (1H 2021: 1.8%).

Consolidated capital and reserves decreased by CHF 518.1 million compared to the end of 2021 to CHF 5.885 billion. While the half-year result of CHF 231.6 million, the change in minority interests of CHF 0.1 million and the goodwill recycling of CHF 15.2 million all had a positive impact on capital and reserves, the foreign currency effects of CHF 5.1 million, the profit appropriation of CHF 230.0 million (dividend disbursement of CHF 30.0 million to Mobilière Cooperative and allocation of CHF 200.0 million to the surplus fund of Mobilière Insurance Company Ltd. and Protekta Legal Protection Insurance Ltd.), the decrease in revaluation reserves by CHF 526.8 million and the CHF 3.0 million offsetting of goodwill against capital led to a reduction in capital and reserves.

Mobilière Group's overall premium volume increased by 4.9% compared to the first half of 2021, reaching CHF 3.132 billion.

## Non-life business

La Mobilière remains highly successful in non-life business and again consolidated its strong market position. With overall growth of 4.8%, premium income in the first half of 2022 amounted to CHF 2.592 billion. In direct business, the increase was even stronger at 4.9% and thus once again well above the overall market growth of 3.3% reported by the Swiss Insurance Association (SIA). All strategic business areas contributed to this gratifying premium growth. In the personal insurance line, la Mobilière again exceeded the already high growth rates of previous years in household contents insurance. The advances in mobility insurance in a slightly receding overall market were lower than in the year-back period. As number one in the Swiss legal protection market, Protekta Legal Protection Insurance Ltd. again registered strong growth. A marked premium increase was also achieved in the rental guarantee business of SC, Swiss Caution SA. As in previous years, personal insurance made the largest growth contribution in the business customer segment. Gratifying growth, markedly up on the year-back figures, was also attained in business insurance for SME and in the medium-sized and large company segment.

Several intense thunderstorms with trails of hail hit parts of Switzerland in June, again leading to above-average storm and flood related losses – though not quite to the extent of the previous summer. In the first half of 2022, these losses amounted to roughly CHF 92 million. The loss ratio, i.e. the ratio of losses incurred to premium income, came to 65.0%, thus below the level of the more strongly afflicted first half of 2021. The underwriting result advanced from CHF 43.2 million to CHF 117.3 million. This reflects the premium growth and the lower loss ratio year on year. The combined ratio improved by 4.4 percentage points to 92.9%.

## Life business

The premium volume in pension business rose by 5.3% overall to CHF 540.2 million. Periodic premium income in the individual life and pension segment rose by 6.6%. The increase was mainly achieved in disability insurance and by the ongoing successful sale of convertible savings plans. The volume in single premiums was also raised. In occupational pensions, the volume of business with annual premiums advanced by 5.3%. Single premium operations, however, again registered a decline. As in the previous year, customers whose contract with la Mobilière entitles them to the minimum disbursement rate received an overall share-out from the surplus fund of around CHF 3 million as at the end of June 2022. On the benefits side, payments made for disability and in the case of death were up on the year-back period.

## Investment result

Financial market activities were characterised by high volatility, lapse of central bank support, rising inflation, higher interest rates and fears of recession. These developments left their marks on la Mobilière's financial result, which dropped by CHF 147.0 million compared to the year-back period to CHF 189.8 million.

At CHF 19.751 billion, invested assets were down 0.6% relative to 31 December 2021. The return on investment was 1.0% versus 1.8% in the year-back period, based on average total investments at carrying value. The investment performance came to -7.4%. This figure reflects the fact that, owing to the war in Ukraine, rising commodity prices, and higher interest rates due to inflation, value losses were recorded in nearly all asset classes. Negative performance was particularly pronounced in bonds, followed by equities.

## Payments from surplus fund

La Mobilière is again sharing its business success with policyholders this year. Around CHF 180 million from the surplus fund are to be distributed between July 2022 and June 2023. Policyholders benefit from a 10% premium reduction on vehicle and business insurance policies and a 20% reduction on travel insurance. This means small and medium-sized companies stand to receive a premium discount for the third time in a row.

## Prevention of natural hazards

In connection with the research initiative entitled "Flood-risk research initiative – from theory to practice", a new flood dynamics tool developed by Mobiliar Lab for Natural Hazards at the University of Bern was officially put into operation. In high-resolution time lapse, it shows direct and indirect effects of extreme precipitation – from the rise of water levels to the receding of flood water. Especially for the civil protection authorities, the new tool facilitates flood-related information transfer and helps in the training of staff at local, regional and national level.

This summer, la Mobilière donated a further five mobile dike containers to fire brigades in communities especially prone to floods, namely Kreuzlingen, Thun, Porrentruy, Biel and Lucerne. In 2019, the recipients had been Zofingen, Sion, Locarno, Interlaken-Bödeli and Berneck-Au-Heerbrugg. The dike system proved its worth during the floods in the summers of 2021 and 2022, preventing larger-scale damage particularly in Interlaken and Zofingen.

**Michèle Rodoni, CEO, comments on these half-year results:** "In view of the imponderables on the financial markets and the uncertainty regarding future economic developments, I am highly satisfied with Mobilière Group's operational results in the first half of the year. We continued on our growth path despite the difficult circumstances. I am especially pleased that, in the past few weeks of heavy hailstorms and floods, we once again proved to be a reliable partner for our customers, supporting them swiftly and with a great deal of empathy."

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**Date** 9 September 2022  
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## Mobilière Group

Every third household and every third company in Switzerland is insured by la Mobilière. Active in all lines of insurance, la Mobilière had an annual premium volume of CHF 4.3 billion as at 31 December 2021. 80 entrepreneurially run general agencies with their own claims service at around 160 locations guarantee proximity to around 2.2 million customers. The insurance group under the umbrella organisation Swiss Mobiliar Holding Ltd. includes Swiss Mobiliar Insurance Company Ltd. domiciled in Berne, Swiss Mobiliar Life Insurance Company Ltd. domiciled in Nyon, Swiss Mobiliar Asset Management Ltd., Protekta Legal Protection Insurance Ltd., Swiss Mobiliar Services Ltd., all domiciled in Berne, as well as Trianon Ltd and SC, SwissCaution Ltd domiciled in Nyon, and bexio Ltd., domiciled in Rapperswil-Jona. Also part of Mobilière Group are Swiss Mobiliar Risk Engineering Ltd., Mobi24 Ltd., XpertCenter Ltd., Flatfox AG, Buildigo Ltd and Lightbird Ventures Ltd, all domiciled in Berne, as well as Companjon Group, domiciled in Dublin (Ireland) and Düsseldorf (Germany).

La Mobilière has some 6,000 employees in its home markets of Switzerland and the Principality of Liechtenstein as well as 330 trainees. Founded in 1826, it is Switzerland's oldest private insurance company. The Board of Directors of Swiss Mobiliar Cooperative Company ensures that the cooperative principles of the Group continue to be upheld.

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## Mobilière Group half-year results 2022 – key figures

	2022	2021	Change
<b>Profit and loss account figures (1 Jan. to 30 June)</b>	CHF million	CHF million	in %
<b>Mobilière Group</b>			
Gross premiums	3,131.7	2,984.7	+4.9
Financial result	189.8	336.8	-43.6
<b>Non-life</b>			
Gross premiums	2,591.5	2,471.6	+4.8
Net earned premiums	1,645.8	1,582.8	+4.0
Underwriting result	117.3	43.2	+171.5
Financial result	139.3	211.7	-34.2
<b>Profit</b>	<b>223.5</b>	<b>227.8</b>	<b>-1.9</b>
<b>Life</b>			
Gross premiums	540.2	513.1	+5.3
Net earned premiums	412.7	392.0	+5.3
Financial result	49.5	125.0	-60.4
<b>Profit</b>	<b>10.2</b>	<b>20.5</b>	<b>-50.0</b>
<b>Other services</b>			
Financial result	5.6	4.1	+35.9
Other income/expense	-6.7	-10.1	+34.1
<b>Loss</b>	<b>-2.1</b>	<b>-8.0</b>	<b>+73.4</b>
<b>Consolidated half-year profit</b>	<b>231.6</b>	<b>240.3</b>	<b>-3.6</b>
<b>Condensed balance sheet</b>			
	30/06/2022	31/12/2021	
<b>Assets</b>	<b>22,142.8</b>	<b>22,093.4</b>	<b>+0.2</b>
– of which investments	19,750.6	19,879.3	-0.6
<b>Liabilities</b>	<b>16,257.9</b>	<b>15,690.5</b>	<b>+3.6</b>
– of which technical provisions	13,020.5	12,083.2	+7.8
<b>Consolidated capital and reserves</b>	<b>5,884.9</b>	<b>6,403.0</b>	<b>-8.1</b>

Amounts in the figures section are rounded. The total may therefore deviate from the sum of the individual items. Rounding differences may thus also be found in the percentages.

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